

**TOWN OF FUQUAY-VARINA,
WAKE COUNTY,
NORTH CAROLINA**

**REQUEST FOR LETTER OF INTEREST/STATEMENT OF QUALIFICATIONS FOR
RIGHT OF WAY SERVICES**

**THE TOWN OF FUQUAY-VARINA DESIRES TO ENGAGE QUALIFIED FIRMS TO
PROVIDE RIGHT OF WAY SERVICES FOR BRIDGE STREET SIDEWALK**

Project Summary: This project consists of 0.4 miles of sidewalk along approximately 0.5 miles on Bridge Street. The sidewalk will fill in existing gaps along Bridge Street and cross over the Norfolk Southern railroad providing a safe pedestrian crossing. The project will continue along Bridge Street and be terminated at the Lincoln Heights Elementary School crosswalk at Conover Street. An improved crosswalk will be installed to provide a safe crossing for elementary kids.

Primary work elements and service include but are not limited to the acquisition of all property rights required for the project consisting of fee whole parcels, fee partial parcels, various permanent easements and temporary construction easements. In addition, the selected firm(s) will participate in the necessary relocations as required. The relocations may consist of residential relocations, business relocations and the relocation of various items such as outdoor advertising signs, business signs, etc. The Town is seeking firms whose combination of experience and personnel will provide timely, cost-effective and quality professional services to support this project.

The primary and/or subconsultant firm(s) shall be pre-qualified by the North Carolina Department of Transportation. Prequalification should be for the following work codes:

- 00013 Appraisal Review
- 00168 Project Management
- 00170 Property Management
- 00185 Relocation Review
- 00186 Relocation Assistance
- 00192 Right of Way Appraisals
- 00194 Right of Way Negotiators

The selected firm will report directly to the town. The selected firm is to administer the contract and to ensure that all work is performed in accordance with the contract requirements.

The selected firm will be responsible for providing staff with the appropriate skills and qualifications to ensure contract compliance. The selected firm will be directly responsible for oversight of all right of way services for the Town. The selected firm shall indemnify and save harmless the town for claims and liabilities resulting from negligence, errors or omissions of the selected firm; including, but not limited to, the selected firms staff and/or subconsultants.

Any firm wishing to be considered must be properly registered with the Office of the Secretary of State. The firm must also possess a Real Estate License. Any firm proposing to use corporate subsidiaries or subcontractors must include a statement that these companies are properly registered. All key staff responsible for performing the work and in charge of the work must possess a real estate broker's license in the State of North Carolina and must have a good ethical and professional standing. It will be the responsibility of the selected private firm to verify the registration of any corporate subsidiary or subcontractor prior to submitting a Letter of Interest. The firm must have the financial ability to undertake the work and assume the liability. The selected firm will be required to furnish proof of Professional Liability insurance coverage in the minimum amount of \$1,000,000. The firm must have an adequate accounting system to identify costs chargeable to the project.

The proposed method of payment for this contract is lump sum.

The selection of a private firm to provide the services required for this specific project will be handled in accordance with the following process:

1. Submission by the private engineering firm of a Letter of Interest (LOI).
2. Town will short list private firms to a minimum of three firms.
3. Pre-interview meeting and oral interview at the option of the Town.
4. Town will select a private firm to provide all right of way services.

SMALL PROFESSIONAL SERVICE FIRM (SPSF) PARTICIPATION

The Department encourages the use of Small Professional Services Firms (SPSF). Small businesses determined to be eligible for participation in the SPSF program are those meeting size standards defined by Small Business Administration (SBA) regulations, 13 CFR Part 121 in Sector 54 under the North American Industrial Classification System (NAICS). The SPSF program is a race, ethnicity, and gender neutral program designed to increase the availability of contracting opportunities for small businesses on federal, state or locally funded contracts. SPSF participation is not contingent upon the funding source.

The Firm, at the time the Letter of Interest is submitted, shall submit a listing of all known SPSF firms that will participate in the performance of the identified work. The participation shall be submitted on the NCDOT's Prime Form RS-2 and/or Subconsultant Form RS-2.

Form RS-2 forms may be accessed on the NCDOT website at <https://apps.dot.state.nc.us/quickfind/forms/Default.aspx>.

The SPSF must be qualified with the Department to perform the work for which they are listed.

Real-time information about firms doing business with the NCDOT and firms that are SPSF certified through North Carolina's Unified Certification Program is available in the Directory of Transportation Firms. The Directory can be accessed by the link on the Department's homepage or by entering <https://apps.dot.state.nc.us/vendor/directory/> in the address bar of your web browser.

The listing of an individual firm in the Department's directory shall not be construed as an endorsement of the firm.

PREQUALIFICATION

The Department maintains on file the qualifications and key personnel for each approved discipline, as well as any required samples of work. Each year on the anniversary date of the company, the firm shall renew their prequalified disciplines. If your firm has not renewed its application as required by your anniversary date or if your firm is not currently prequalified, please submit an application to the Department prior to submittal of your letter of interest. An application may be accessed at <https://connect.ncdot.gov/business/Prequal/Pages/Private-Consulting-Firm.aspx>. Having this data on file with the Department eliminates the need to resubmit this data with each letter of interest.

Even though specific DBE/MBE/WBE goals are not required for this project, the Department of Transportation is committed to providing opportunity for small and disadvantaged businesses to perform on its contracts through established Department goals. The Firm, subconsultant and subfirm shall not discriminate on the basis of race, religion, color, national origin, age, disability or sex in the performance of this contract.

EVALUATION

Firms submitting LOIs to perform right of way services on this specific project will be evaluated based upon certain considerations. The following considerations, with the weighted importance, will be utilized to select a minimum of three firms from those submitting an LOI:

1. Firm's experience, knowledge, familiarity and past performance similar federally funded municipal acquisition and relocation projects. – 35%
2. The experience of the firm's proposed staff to perform the type of work required – 35%
3. Firm's understanding of the project specific issues and their responsibility in delivering services for the advertised project – 30%

After reviewing qualifications, if firms are equal on the evaluation review, then those qualified firms with proposed SPSF participation will be given priority consideration.

**FORMAT FOR SUBMISSION OF A
TOWN OF FUQUAY_VARINA
LETTER OF INTEREST**

All letters of interest are limited to 15 pages (RS-2 forms are not included in the page count) inclusive of the cover sheet, and shall be typed on 8 1/2" x 11" sheets, single-spaced, one-sided. Fold out pages are not allowed. In order to reduce costs and to facilitate recycling; binders, dividers, tabs, etc. are prohibited. One staple in the upper left-hand corner is preferred. **Letters of interest containing more than 15 pages will not be considered.**

Section I - Cover/Introductory Letter

The introductory letter should be addressed to Tracy Stephenson, PE, Town Engineer, 401 Old Honeycutt Road, Fuquay Varina, NC 27526. Said letter is limited to 15 pages and should contain the following elements of information:

- Expression of firm's interest in the work;
- Statement of whether firm is on register or submitting information with letter of interest;
- Date of most recent firm qualifications;
- Statement regarding firms' possible conflict(s) of interest for the work; and
- Summation of information contained in the letter of interest.

Section II - Evaluation Factors

This section is limited to 8 pages and should contain information regarding evaluation and other factors listed in the advertisement such as:

- A brief synopsis of the firm's previous experience, knowledge, familiarity, and past performance with similar federally funded municipal acquisition and relocation projects services. [performed within last three (3) years];
- The number of employees within the firm;
- A brief description of the firm's approach to performing the requested right of way services for this work, including the firm's understanding of their responsibility with regard to safety, contract administration, claims, and project delivery;
- The proposed personnel to be assigned to the work by discipline, their availability date on the project.

- Identify project personnel/subconsultants' qualifications, licensure, and experience as related to this work;
- Unique qualifications of key team members; and
- Any innovative approaches to be used.

Section III - Supportive Information

This section is limited to 7 pages and should contain the following information:

- Capacity Chart/Graph (available work force);
- Organizational chart indicating personnel to be assigned by discipline;
- The resumes of key personnel that are proposed to be assigned to the work;
- Names, classifications, and location(s) of the firms' North Carolina employees and resources to be assigned to the advertised work; and
- Other information.

Appendices -- CONSULTANT CERTIFICATION Form RS-2

Completed Form RS-2 forms **SHALL** be submitted with the firm's letter of interest.

This section is limited to the number of pages required to provide the requested information.

Submit Form RS-2 forms for the following:

- Prime Consultant firm (Prime Consultant Form RS-2 Rev 1/14/08), and;
- ANY/ALL subconsultant firms (Subconsultant Form RS-2 Rev 1/15/08) to be or anticipated to be utilized by your firm.

Complete and sign each Form RS-2 (instructions are listed on the form)

In the event the firm has no subconsultant, it is required that this be indicated on the Subconsultant Form RS-2 by entering the word "None" or the number "ZERO" and signing the form.

The required forms are available at: <https://apps.dot.state.nc.us/quickfind/forms/Default.aspx>.

SUBMISSION OF LETTER OF INTEREST

Private engineering firms are invited to have letters of interest for furnishing the above described services to the Town by **Friday, March 18, at 3:00 p.m.** Letters of interest received after this deadline will not be considered.

Firms submitting letters of interest are encouraged to carefully check them for conformance to the requirements stated above. If Letters of Interest (LOIs) do not meet

ALL of these requirements, or to any address other than shown below they will be disqualified. No exception will be granted.

The mailing/delivery address is:

Mr. Tracy Stephenson, P.E., Town Engineer
401 Old Honeycutt Road
Fuquay Varina, NC 27526

Any questions concerning the advertisement should be directed to Mr. Tracy Stephenson, P.E., Town Engineer or by telephone at 919-753-1039

If you feel information provided is inadequate to submit a letter of interest, please contact Mr. Tracy Stephenson, P.E., Town Engineer.

NOTIFICATION

The short-listed firms will be notified by **Monday, March 21, 2016.** Notification will not be sent to firms not short-listed.

In the event the town elects to hold Oral Interviews, interviews will be held Wednesday March 23, 2016.

The firm selected will be notified by **Thursday, March 24, 2016.** Notification will not be sent to firms not selected.

The town reserves the right to reject any and all Letters of Interest.